

HUBBARD COMMUNICATIONS OFFICE  
Saint Hill Manor, East Grinstead, Sussex

Remimeo HCO POLICY LETTER OF 9 DECEMBER 1969  
Div 2s  
Div 6s (Cancels HCO P/L 23 May 1968  
Revised 10 September 1968, Same Title)

ISSUE II

IMPORTANT  
PURCHASING FROM PUBS ORG

Hereafter, ALL ORGS must purchase books and standard stock items from Pubs Org for cash. No credit will be extended.

All previous discount systems are cancelled.

Any order for more than 25 of any one book or item except tapes, E-Meters and films, receives a 50% discount, plus postage or freight costs.

Any order for less than 25 of one item except tapes, E-Meters and films receives a 10% membership discount.

This arrangement also applies to FRANCHISE HOLDERS.

If book supplies in an org drop below good dissem requirements the HCO ES will be removed, if new stocks are not in transit.

HCO Book Account Pol Ltr restored; PES Account Pol Ltr remains in force.

No book meter etc. monies are subject to allocation of percentile and must be kept separate as is foremost dissem line. Books must be subsidized by adding reserve monies to HCO book from time to time.

All special arrangements Policy Letters orders EDs, arbitraries or rumours or despatches on the subject of books and meter orders and payments are cancelled.

All E-Meters and all insignia come under this same policy.

50% disc on E-Meters may be obtained for a bulk order of 10 E-Meters pre-paid. Film and tape prices remain as established by Pubs Org.

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